#### (Pages : 2)

#### Reg. No. : .....

Name : .....

# Second Semester M.Com. Degree Examination, September 2022

#### CO 221 : E-BUSINESS AND CYBER LAWS

#### (2018 Admission onwards)

Time : 3 Hours

Max. Marks : 75

#### PART – A

Answer all questions. Each questions carries 2 marks.

- 1. Define EDI.
- 2. What is meant by disruptive technology?
- 3. What is web based information system?
- 4. What do you mean by EPOS?
- 5. What is data mining?
- 6. What is e-procurement?
- 7. Define ERP.
- 8. Define E-governance.
- 9. What do you mean IPR?
- 10. Define data privacy.

#### (10 × 2 = 20 Marks)



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#### PART – B

Answer **any five** questions. Each questions carries **5** marks.

- 11. Write an overview of punishments for various cybercrimes.
- 12. What are the applications of cyber forensics?
- 13. Explain factors influencing ERP implementation.
- 14. What are the key issues and challenges for supply chain and logistics management?

PART – C

- 15. What are the features of Web Based Information System?
- 16. Write a brief note on social media marketing trends.
- 17. Explain any four most common e-commerce revenue models.
- 18. Explain advantages and disadvantages of e-business.

(5 × 5 = 25 Marks)

Answer any two questions. Each questions carries 15 marks.

- 19. Explain features of customer relationship management.
- 20. Discuss Indian laws relating to IPR.
- 21. Explain steps in e-business design.
- 22. Explain CRM trends in India.

(2 × 15 = 30 Marks)

Name : .....

## Second Semester M.Com. Degree Examination, September 2022 CO 224 — INTERNATIONAL BUSINESS

#### (2018 Admission onwards)

Time : 3 Hours

Max. Marks: 75

## SECTION - A

Answer all questions. Each question carries 2 marks

- 1. What do you mean by quantitative restrictions? Give examples.
- 2. Enlist the factors driving desirability of particular international Orientation.
- 3. Define comparative advantage.
- 4. Write a note on turnkey contracts.
- 5. What is ethno domination?
- 6. List out major drawback of Eclectic theory of international production.
- 7. Give short note on interrelationship between Business and Economic Development.
- 8. What is doctrine of comity?
- 9. State the financial conflict that may arise between MNCs and host countries.
- 10. Expand COOL. How is it associated with legal environment of international Business?

(10 × 2 = 20 Marks)



Answer **any five** questions. Each question carries **5** marks.

- 11. What are the main features of financial assistance of IFC?
- 12. Briefly explain the features of Polycentric approach to internationalization.
- 13. Discuss the factors deciding "exporting" as appropriate strategy as mode of entry into foreign market.
- 14. Give a brief account on economic policies affecting a business firm.
- 15. Describe the implications of formation of Regional Trade Blocks.
- 16. Explain different types of legal systems in a country facilitating conduct of business transactions.
- 17. Examine the effectiveness of Dispute settlement Body of WTO in settling disputes.
- 18. What is counter trade? What are its demerits?

 $(5 \times 5 = 25 \text{ Marks})$ 

# SECTION - C

Answer **any two** of the following questions. Each question carries **15** marks.

- 19. What do you mean by Transnational Company? Explain the characteristics of a Transnational Company.
- 20. Discuss the Product life cycle theory of international trade. What are the limitations leveled against the theory?
- 21. Describe the measures on curbing Unfair Marketing Practices by WTO.
- 22. Examine the pros and cons of Mergers and acquisitions as a market entry strategy.

 $(2 \times 15 = 30 \text{ Marks})$ 

P – 5395

#### (Pages : 2)

Reg. No. : .....

Name : .....

## Second Semester M.Com. Degree Examination, September 2022 CO 225 – INVESTMENT MANAGEMENT

#### (2018 Admission Onwards)

Time : 3 Hours

Max. Marks: 75

### SECTION - A

Answer all questions. Each question carries 2 marks

- 1. Differentiate between economic investment and financial investment.
- 2. What is a reverse mortgage?
- 3. Define the financial market.
- 4. What do you mean by base rate?
- 5. Define personal finance.
- 6. What is investment planning?
- 7. What is LIBOR?
- 8. What do you mean by price rigging?
- 9. How to avoid information bias in investing?
- 10. What is financial modelling?

(10 × 2 = 20 Marks)

P.T.O.

Answer any **five** questions. Each question carries **5** marks.

- 11. What are the pros and cons of investing in gold?
- 12. Explain the different types of investment.
- 13. State and explain the components of the financial market.
- 14. Explain the benefits of online trading.
- 15. What are the personal finance levels? Explain them.
- 16. How investment planning works to improve financial life?
- 17. Write about Bayesian decision making.
- 18. Explain the areas wherein financial modelling is generally used.

(5 × 5 = 25 Marks)

#### SECTION - C

Answer any two of the following questions. Each question carries 15 marks.

- 19. Discuss the investment process.
- 20. Explain factors affecting investment.
- 21. Discuss the components of personal finance.
- 22. What are the different investment styles? Discuss with relevant examples.

(2 × 15 = 30 Marks)

P – 5394

Reg. No. : .....

Name : .....

## Second Semester M.Com. Degree Examination, September 2022

### CO 223 : QUANTITATIVE TECHNIQUES AND FINANCIAL ECONOMETRICS

### (2018 Admission Onwards)

Time : 3 Hours

Max. Marks : 75



Answer **all** questions. Each carries **2** marks.

- 1. What are the features of The Beta distribution?
- 2. State Addition Theorem of probability.
- 3. What are the Assumption of Binomial Distribution?
- 4. State the nature of The exponential distribution.
- 5. What is meant by Multivariate analysis?
- 6. What are the advantages of panel data?
- 7. What is meant by cointegration regression?
- 8. What is a Two-Way Random Effects Model?
- 9. What is the use of 'Syntax Editor' in SPSS?
- 10. Give examples of different types at data editing features in SPSS.

(10 × 2 = 20 Marks)

P.T.O.

Answer any **five** questions. Each question carries **5** marks.

- 11. What are the features of a random experiment?
- 12. Two unbiased dice are thrown. Find the probability that :
  - (a) Both the dice show the same number
  - (b) One die shows 6
  - (c) First die shows 3
  - (d) Total of the numbers on the dice is 9
  - (e) Total of the numbers on the dice is greater than 8
  - (f) A sum of 11.
- 13. Consider families with 4 children each. What percentage of families would you expect to have :
  - (a) Two boys and two girls
  - (b) At least one boy use binomial distribution.
- 14. In a factory manufacturing optical leases, there is a small chance of  $\frac{1}{1500}$  for any one lense to be defective. The lenses are supplied in packets of 10. Use Poisson Distribution to calculate the approximate number packet containing
  - (a) one defective
  - (b) no defective in a consignment of 20,000 packets. You are given that  $e^{-0.02} = 0.9802$ .
- 15. What are the properties of unbiased estimators?

- 16. Which are the approaches for scaling, which gives standardized regression coefficients?
- 17. 100 Car Radios are inspected as they come off the production line and number of defects per set is recorded below :

No.of Defects	0	1	2	3	4
No.of sets	79	18	2	1	0

Fit a Poisson distribution to the above data and calculate the frequencies of 0, 1, 2, 3 and 4 defects.  $(e^{-0.25} = 0.779)$ 

18. Which are the elements in Variable view?

(5 × 5 = 25 Marks)

Answer any **two** of the following questions. Each question carries **15** marks.

19. In a bolt manufacturing company machine I, II and III manufacture respectively 25%, 35% and 40%, Of the total of their output, 5%, 4% and 2% are detective bolts. A bolt is drawn at random from the products and is found to be detective. What are the probability that it was manufactured by :

SECTION – C

- (a) Machine I
- (b) Machine II
- (c) Machine III.
- 20. Eight coins were tossed together for 256 times. Fit a Binomial Distribution of getting heads. Also find mean and standard deviation.
- 21. Explain different types of data and use of econometric tools on them.
- 22. Explain the different types of data analysis possible using SPSS.

 $(2 \times 15 = 30 \text{ Marks})$ 

#### (Pages : 2)

## Reg. No. : .....

Name : .....

## Second Semester M.Com. Degree Examination, September 2022

#### CO 222 : STRATEGIC MANAGEMENT

#### (2018 Admission Onwards)

Time : 3 Hours

Max. Marks: 75

### SECTION - A

Answer all questions. Each question carries 2 marks.

- 1. What is meant by strategic control?
- 2. Define diversification.
- 3. What do you understand by static audit?
- 4. What is meant by BCG portfolio matrix?
- 5. Define Mission.
- 6. What is grand strategy?
- 7. What are the components of external environment?
- 8. What is environment scanning?
- 9. Define the term strategy.
- 10. What is ETOP?

(10 × 2 = 20 Marks)

P.T.O.

Answer any five questions. Each question carries 5 marks.

- 11. Why organizations need strategies?
- 12. Discuss the global strategic management.
- 13. Explain value chain analysis.
- 14. Distinction between goals and objectives.
- 15. How do you apply SWOT analysis in crafting strategies?
- 16. Explain Porter's Generic strategy Model.
- 17. Why analysis of environment is essential in strategic management?
- 18. What are the criteria for evaluating strategic alternatives?

(5 × 5 = 25 Marks)

# SECTION - C

Answer any two of the following questions. Each question carries 15 marks.

- 19. What are the features of strategic management? Explain the importance of strategic management.
- 20. Discuss the various organizational structures.
- 21. Write an essay on various steps in strategy implementation.
- 22. What is a functional strategy? Explain the types of functional strategies.

(2 × 15 = 30 Marks)